SAIZAR ENTERPRISE PVT. LTD.

An ISO 9001:2015 Certified & Indian Bank's Association Approved Company





SAIZAR Enterprise Pvt. Ltd.

inherited its legacy from a partnership business started by Late Jal. H. Indorewalla in the year 1956. It developed significantly under the leadership of our current Chairman and Managing Director, Mr. Kersoo Jal Indorewalla, whose hard work and dedication was instrumental in propelling the organization's growth. In 1999, when that business was given a new corporate identity, SAIZAR was born, and a new era dawned in the history of the reputed Jal H. Indorewalla & Sons. Today, as a result of the decades of expertise and goodwill acquired, we stand amongst India's Major Trailer Fleet Owners and Transportation Service Providers, with our whole time director Mr. Sairus Kersoo Indorewalla, the third generation in the business, guiding the way. Over our illustrious journey spanning three generations, we have hugely expanded the scope of our operations as well as our client base and are proud to be associated with many industrial titans.

Today, SAIZAR is a recognized and segment leading player in road transportation and has the expertise to successfully design and implement customized solutions for bulk movement in road transportation. SAIZAR is approved by the Indian Bank's Association (IBA) and is also ISO: 9001:2015 certified. We take pride in being one of the few transporters with a 5-star rating in Tata Steel's prestigious Contractor Safety Management Program which has an extremely stringent evaluation procedure, and is a testament to our unwavering dedication. The growth of the organization is largely attributed to our customer centric ethos coupled with an unwavering commitment to innovation and the enhancement of the company's operational proficiency in transporting a multitude of products throughout the length and breadth of the country.

Our Values :

Approved

by the Indian Bank's Association (IBA); Registration Code: KKS-1451

ISO 9001:2015 Certified

5 Star

Ranking in Tata Steel's Contractor Safety Management Program

FSSAI Certified for Road Transportation



The management of SAIZAR firmly believes in a customer-centric focus and strives to build long-term relationships with our valued clients, pledging to deliver the highest service levels. Our relentless effort is to reduce costs by improving ourselves, increasing our operational efficiency and implementing IT based solutions to deliver superior performance that is appreciated and valued by our customers, thereby building a win-win situation.

- To be a Preferred Employer by Providing Consistent Growth Paths and Empowering all of our Employees.
- To Undertake Philanthropic Activities Keeping in Mind the Welfare of our Employees and also the Society at Large.
- To be a Pioneer in the Field of Safety and to Provide Modern Facilities with World Class Infrastructure Coupled with an Exemplified Commitment to each of our Stakeholders.



Our Current Scope of Operations :

Today, SAIZAR is a strong contender and recognized player for movement of bulk cargo catering to the outbound transportation requirements for prestigious steel companies such as Tata Steel Ltd., JSW Steel Ltd., Jindal Steel and Power Ltd., Jamshedpur Continuous Annealing & Processing Company Pvt. Ltd. (JCAPCPL), Arcelor Mittal Nippon Steel Ltd., Shyam Steel Industries Ltd., Rashmi Metaliks Ltd., Jindal Stainless Ltd., and SAIL Steel Ltd. and many more.

We also provide comprehensive transportation solutions for a diverse range of industries, encompassing the movement of various goods such as Tractors, Excavators, Construction Equipment, Fabricated Steel items, DI Pipes, Automotive Axles, Automotive & Industrial Batteries, Paint Barrels, Palletized Motor Parts, Paper Rolls, and Palletized Beverages, among other cargo categories.

Our current operational footprint extends to the transportation of all trailerable materials to and from multiple Indian States, including Andhra Pradesh, Assam, Bihar, Chhattisgarh, Gujarat, Jharkhand, Karnataka, Kerala, Maharashtra, Odisha, Punjab, Telangana, Tamil Nadu, Kerala, Uttarakhand, Uttar Pradesh, and West Bengal. Additionally, we offer cargo logistics services for cross-border movements to neighboring countries such as Bangladesh, Bhutan, and Nepal.

This expanded network underscores our commitment to delivering efficient and reliable transportation solutions to our valued clients across diverse industries and geographies.

A Few of **Our Achievements:**

- In-house Transportation Service Provider for Tata Steel for over 6 decades.
- Designed and Manufactured Mechanical Trailers with 400 Metric Ton Train Load to execute Tata Steel's Expansion Projects such as HSM, LD-II and Blast Furnace.
- Currently Transporting nearly 1,35,000 MT of Steel each Month across the Length and Breadth of the Country
- Successfully Executing a Special Vehicle Contract since 2014 for movement of High Value Automotive Steel with Stringent Transit Requirements (Avg. Running of 550 KM/Day) and Achieving Transit Compliance of 98.75% for over 7000 Deliveries.









Services Offered By Us :

SAIZAR offers customized road transportation solutions for bulk commodities, metals, construction equipment, excavators, tractors, industrial goods, minerals, pipes and tubes, fabricated items, and all other trailerable goods. Our experienced management team will analyze your requirements and give you cost-effective solutions that can cater to your exact needs and add value to your supply chain.

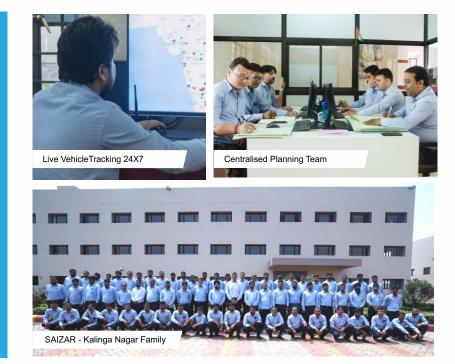


Other Value Added Services :

- We provide value added services such as 24X7 Live Consignment Tracking through our GPS linked Web Tracking Systems which can also be Directly Linked to our Customer's Information Systems using API's.
- We offer Express Delivery Services for Time Sensitive Consignments.
- Safety cum DFMS Cameras and Reverse View Cameras Fitted on our Entire Owned Fleet of Trailers.

Industries we Serve :

- Steel Manufacturing Industries
- Tractors & Farm Equipment Manufacturers
- Construction Equipment & Excavators
- Steel Structural & Fabricated Items
- Steel & Ductile Iron Pipes
- Cement Industry
- Automotive & Industrial Batteries
- Minerals and Powders (Jumbo Bags)
- Paper Industry
- Automotive Axles & Spare Parts
- Paint Barrels
- Plyboards
- Beverages and Food Industry
- All Types of Palletised Cargoes















Awards & Recognitions:

- Tata Steel's Award for Best Supplier Partner of the Year in FY 21-22 & FY 22-23.
- Tata Steel's Safety Excellence Award in Annual Supplier Meet 2023.
- Tata Steel's Award for Best Road Safety Initiatives in FY 22-23 for both Jamshedpur and Kalinganagar Plants.
- Tata Steel's Award for Best Role Model Vendor Complying in Road Transportation Safety Standards in FY 2020-21.
- $\bullet JSW \, \text{BPSL} \, \text{Jharsuguda} \, \text{Award for Outstanding Performance in Outbound Logistics in FY 22-23}.$
- Aditya Birla (Hindalco) Award for Outstanding Contribution in Timely Delivery & Efficient Logistic Solutions in FY 23-24.
- JCAPCPL's Best Outbound Transporter Award in 2018 & Excellence Award for Most Valuable Partner in Transportation Services in 2023.



Infrastructure & Resources :

- Company Owned Fleet of 972 Trailers consisting of 40' Double Axle Trailers, 40' Triple Axle Trailers, 40' Double Crown Trailers, 40' Air Suspension Trailers, 40' Collapsible Canopy Trailers with Sidewall and 32' Open-Top Sidewall Trailers. Our trailers can carry payloads ranging from 27MT to 40MT.
- Entire Fleet of Trailers are Fitted with Safety cum DFMS Cameras Equipped with Artificial Intelligence & ADAS.
- 6 Acre Head Office cum Vehicle Repair & Maintenance Facility at Jamshedpur, Jharkhand.
- 12 Acre Operational Office cum Logistics Park at Kalinganagar, Odisha having Warehousing facilities of 1.20 Lakhs Square Feet along with parking space for 150 Trailers, complete with State-of-the-Art Vehicle Repair & Maintenance Facility and a Diesel & Petrol Filling Station.
- 100% of vehicles deployed by us whether Owned or Market are Fitted with GPS Devices, and a Dedicated Tracking Team is Deployed Round the Clock to Continuously Monitor the Location and Transit Progress of Each Vehicle as a Company Policy.
- Fully Web-Based and Integrated ERP System, which is also Connected to our Vehicle GPS Tracking System for LIVE Updating and Accurate Reporting of Exact Vehicle Location and Estimated Time of Delivery to our Customers.

Operations & Network:

- SAIZAR has a Dedicated Team of 400 Experienced Managers and Supervisors to Handle all Affairs Related to our Diversified Operations.
- Our Mechanical Team Comprises of 250 Competent & Highly Trained Mechanics all of whom are Given Rigorous Training by Technical Experts from Tata Motors and Ashok Leyland.
- Representatives and Working Nodes present Across the Country to Provide Emergency Assistance.
- Extensive Network of Branches, Transport Agents and Brokers Across India.



Safety & Health Management Systems :

Safety embraces a vital role in our organization, and we regularly strive to become a gold standard for safety excellence. The organization has developed an understanding of how human factors affect safety and health. Our Safety excellence journey includes mentoring and coaching of drivers and helpers directly from the Senior Level Management team. We also ensure that our extensive and diverse fleet of trailers is young, well maintained and equipped with the latest technology and safety devices.

Regular Safety, Skill & Health Check-up Activities:

- Regular Training on Various Modules and SOP's given to Driver and Training Records Maintained Digitally in ERP to ensure proper Re-Training Schedules are Followed.
- Ensuring a Strict Ban on Night Driving from 12:00 AM to 05:00 AM.
- Our Drivers are also Provided with Training from External Training Agencies such as Tata Motors & Tata Cummins to Enhance their Knowledge and Skill Set.
- Rewards & Recognition Structure to Motivate and Incentivise Employees.
- Regular Health Check Up Camps organised at Various Locations.
- Well Maintained & Hygienic Workplace Amenities.







Corporate Social Responsibility :

As a responsible corporate entity, we are very committed to our CSR activities. We sponsor the education of deserving students from underprivileged backgrounds and also those who have lost their parents or earning family members during the Coronavirus pandemic. We have also pioneered a Mentor-Mentee program in the schools so that along with financial aid, they also get the necessary qualitative help in their academics. Our program extends to various schools located in Jamshedpur, Kalinganagar and Angul.

We have also adopted an entire orphanage for the girl child in Kalinganagar, where we ensure that they are not only well fed, educated and sent to school, but are also trained to become independent and self-sufficient once they are adults. We believe that today's children are tomorrows future and have set up playgrounds as well for their holistic development.

Beautification and upkeep of a few public spaces also features in our CSR program, and we leave no stone unturned to give back to our society at large. Furthermore, we also conduct a bi-annual Free "Mega Health Check-Up Camp" that is open to all members of the transport fraternity and not limited to just our employees.

Our portfolio of projects continues to expand as we grow from strength to strength, and we consider it our privilege to be able to contribute back to the society in which we live.

Recent Initiatives & Developments :

- 1. Introduction of DFMS Equipped Safety Camera for Monitoring Driver Behavior, Fatigue Detection, Distraction Alerts & Adherence to Safety Protocols which helps to improve Driver Performance & Reduce Accidents.
- 2. Introduction Of Digital Safety Risk Management Journey.
- 3. Capture of Live Near Miss During Transit Period.
- 4. Implementation of DEF Dispenser Units.
- 5. Fitment of Diesel Tank Strainer in ALL vehicles to avoid the Possibility of any Types of Unsafe Practices.
- 6. Digitally Sharing Of Incident Learning Points and Preventive Measures with Employees.







Registered Office:

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